



## ENTREPRENEURSHIP SCORE SHEET

Complete **seven** (7) Level 1: Love It! and “More e” challenge activities in the Entrepreneurship Achievement Program each year. Complete the program in three years. If you do additional activities, please **check (✓)** the **seven** (7) activities you want to be graded. Record in your Entrepreneurship notebook the what, when, where, and how you accomplished each selected “More e” challenge activity. Include your notebook with your project book for grading. **(Maximum: 50 points only.)**

	Possible Points	Score First Year	Score Second Year	Score Third Year
<b>Chapter 1: Me, the Entrepreneur</b>				
___ What is an Entrepreneur?	<u>6</u>	_____	_____	_____
___ Where Does Stuff Come From?	<u>6</u>	_____	_____	_____
<b>Chapter 2: Self Discovery</b>				
___ Be the E	<u>6</u>	_____	_____	_____
___ The e in Passionate	<u>6</u>	_____	_____	_____
___ Turning Your Assets into Money	<u>6</u>	_____	_____	_____
___ Time for Business	<u>6</u>	_____	_____	_____
___ Social Expertise	<u>6</u>	_____	_____	_____
<b>Chapter 3: Investigating a Business</b>				
___ The e Walk	<u>6</u>	_____	_____	_____
___ Types of Businesses	<u>6</u>	_____	_____	_____
___ Design and Refine	<u>6</u>	_____	_____	_____
___ The Big Question, WIIFM?	<u>6</u>	_____	_____	_____
___ Turing Your Assets into Money	<u>6</u>	_____	_____	_____
<b>My Own “More e” Challenge Activities</b>				
___ _____	<u>6</u>	_____	_____	_____
___ _____	<u>6</u>	_____	_____	_____
___ _____	<u>6</u>	_____	_____	_____
___ _____	<u>6</u>	_____	_____	_____
Love it! Goals for Your Journey (page 3)	<u>3</u>	_____	_____	_____
Love it! Achievement Program (page 4)	<u>3</u>	_____	_____	_____
Love it! Post- then Pre-Evaluation (page 30)	<u>2</u>	_____	_____	_____

Complete **seven** (7) Level 2: Plan It! and “More e” challenge activities in the Entrepreneurship Achievement Program each year. Complete the program in three years. If you do additional activities, please **check** (✓) the **seven** (7) activities you want to be graded. Record in your Entrepreneurship notebook the what, when, where, and how you accomplished each selected “More e” challenge activity. Include your notebook with your project book for grading. (**Maximum: 50 points only.**)

	Possible Points	Score First Year	Score Second Year	Score Third Year
<b>Chapter 1: Business and Economics</b>				
___ The Language of Business	<u>6</u>	_____	_____	_____
___ Econ 101: Common Sense Economics	<u>6</u>	_____	_____	_____
<b>Chapter 2: Getting Started</b>				
___ Recipe for Success	<u>6</u>	_____	_____	_____
___ Who’s Doing It?	<u>6</u>	_____	_____	_____
___ Beam My Idea Up, Scottie	<u>6</u>	_____	_____	_____
___ Online or in Person?	<u>6</u>	_____	_____	_____
<b>Chapter 3: Promotion</b>				
___ The e in Customer	<u>6</u>	_____	_____	_____
___ The Business Name Game	<u>6</u>	_____	_____	_____
___ How Do I Sell It?	<u>6</u>	_____	_____	_____
___ Your Style is Showing	<u>6</u>	_____	_____	_____
___ Meet the Press	<u>6</u>	_____	_____	_____
<b>Chapter 4: Legal Issues</b>				
___ Customer Service	<u>6</u>	_____	_____	_____
___ Is a Handshake Enough?	<u>6</u>	_____	_____	_____
___ Should I Hire Dad?	<u>6</u>	_____	_____	_____
___ Who Gets the Credit?	<u>6</u>	_____	_____	_____
___ Be a Legal Eagle	<u>6</u>	_____	_____	_____
<b>My Own “More e” Challenge Activities</b>				
___ _____	<u>6</u>	_____	_____	_____
___ _____	<u>6</u>	_____	_____	_____
___ _____	<u>6</u>	_____	_____	_____
___ _____	<u>6</u>	_____	_____	_____
Plan it! Goals for Your Journey (page 33)	<u>3</u>	_____	_____	_____
Plan it! Achievement Program (page 34)	<u>3</u>	_____	_____	_____
Plan it! Post- then Pre-Evaluation (page 68)	<u>2</u>	_____	_____	_____

Complete **seven** (7) Level 3: Do It! and “More e” challenge activities in the Entrepreneurship Achievement Program each year. Complete the program in three years. If you do additional activities, please **check** (✓) the **seven** (7) activities you want to be graded. Record in your Entrepreneurship notebook the what, when, where, and how you accomplished each selected “More e” challenge activity. Include your notebook with your project book for grading. **(Maximum: 50 points only.)**

	Possible Points	Score First Year	Score Second Year	Score Third Year
<b>Chapter 1: Marketing</b>				
___ Can I Make the Best Better?	<u>6</u>	_____	_____	_____
___ Will Someone Buy It?	<u>6</u>	_____	_____	_____
___ YOU are the Most Important Marketer	<u>6</u>	_____	_____	_____
___ Being Nice, Does it Pay?	<u>6</u>	_____	_____	_____
<b>Chapter 2: Finance</b>				
___ How Much Do I Charge?	<u>6</u>	_____	_____	_____
___ Will I Make It?	<u>6</u>	_____	_____	_____
___ Cash Flow Woe	<u>6</u>	_____	_____	_____
___ Four Ways to Get Money \$\$	<u>6</u>	_____	_____	_____
___ The Tax Collector Cometh	<u>6</u>	_____	_____	_____
___ Know When to Hold, Know When to Fold	<u>6</u>	_____	_____	_____
<b>Chapter 3: Ethics</b>				
___ Doing the Right Thing	<u>6</u>	_____	_____	_____
___ Be a Community Hero	<u>6</u>	_____	_____	_____
___ Who Pays for My Mistakes?	<u>6</u>	_____	_____	_____
<b>Chapter 4: Putting It Together</b>				
___ Give Back	<u>6</u>	_____	_____	_____
___ How Good Can it Get?	<u>6</u>	_____	_____	_____
___ Do the Plan (Business Plan)	<u>6</u>	_____	_____	_____
<b>My Own “More e” Challenge Activities</b>				
___ _____	<u>6</u>	_____	_____	_____
___ _____	<u>6</u>	_____	_____	_____
___ _____	<u>6</u>	_____	_____	_____
___ _____	<u>6</u>	_____	_____	_____
Do it! Goals for Your Journey (page 71)	<u>3</u>	_____	_____	_____
Do it! Achievement Program (page 72)	<u>3</u>	_____	_____	_____
Do it! Post- then Pre-Evaluation (page 114)	<u>2</u>	_____	_____	_____

Exhibit:	<u>30</u>	_____	_____	_____
Trade-show type booth of your product or service, <b>or</b> prototype of your product, <b>or</b> picture story of your entrepreneurship project, <b>or</b> completed business plan, <b>or</b> journal or portfolio of how your project evolved with record of the process, <b>or</b> poster describing details of one of your completed activities, <b>or</b> marketing portion of the Business Plan featuring the name of your business and examples of your marketing tools.				
Activity Record	<u>20</u>	_____	_____	_____
Total Score	<u>100</u>	_____	_____	_____

Judges' Comments:

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